

## FREE BUSINESS COUNSELING

Offered by **SCORE®**

*Counselors to America's Small Business*

Sponsored by the U.S. Small Business Administration

**Wichita Chapter No. 143**  
**271 W. 3<sup>rd</sup> St., Suite 2500, Wichita, KS 67202**  
**316-269-6273**  
[www.wichita.scorechapter.org](http://www.wichita.scorechapter.org)

### BUSINESS PEOPLE SOMETIMES NEED HELP

The key to a successful business is knowing when and who to contact. It is proven that a start-up business has a greater chance of success with a mentor or counselor to start them off on the right foot. Many times a business person does not believe they have serious problems. They can often help themselves by utilizing another business professional such as a SCORE mentor as a confidential, knowledgeable, intelligent listener. By objectively looking from the outside in, SCORE counselors can suggest to the business owners solution options which can potentially solve their problems, and improve their processes. Let SCORE help you resolve your challenges into logical, systematic methods of problem solving.

### LET US TELL YOU HOW TO GET HELP

SCORE is available to assist whether it is in the beginning of a business venture or during troubling business times. We invite you to come to the SCORE office during normal business hours and a SCORE counselor will be available to meet with you. It is not necessary to make an appointment to start the process. Just by calling 316 269 6273 you can obtain people who understand ways to help you resolve business issues. In many cases the counselor can resolve your problem as you talk on the phone. Our counselors are volunteers who only have your success as our mission.

### WHY DO YOU NEED TO CALL SCORE

SCORE works as a resource partner with the Small Business Administration and we have available at our finger tips many people and resources to resolve your problems. We are confidential, and have counselors /mentors with hundreds of years of experience in all business backgrounds. Every business has an area in its operation which can benefit with proper guidance, successful planning, and management strategy review. Let us help you pinpoint problems and possibly improve your profits and lessen your business risks.

## A Workshop Offered by **SCORE®**

### *Quick Start to Start and Grow a Small Business*

**Registration at 8:00 a.m. – Coffee & Rolls  
and closes at 3:00 p.m. Lunch is provided.**

### Program Agenda

- **Quick Start Program Introduction**
- **Your Business Feasibility Plan**
- **Marketing for a Start-up or Growing Business**
- **Sources of Capital and the Lenders Viewpoint**
- **Business Organization and Legal Structure**
- **Recordkeeping, Licenses & Permits**
- **Insurance and Risk Management**
- **Taxes**
- **Networking Lunch with other Business Entrepreneurs**

### **Workshop Location:**

**Office This**  
**4031 E. Harry, Wichita, KS**  
**(Old Wichita Mall –**  
**Across from St. Joseph Hospital)**

The Workshop registration fee for one person to attend is \$45.00 payable in advance to SCORE. A \$5.00 discount is given to each additional person from the same business association. **At the door**, the cost is \$50.00/\$45.00 respectively. Pre-registration is requested to assure space availability. The fee **includes lunch** and all Workshop materials.

### ----- **SCORE Workshop Registration Form**

Please indicate the class you are registering for.

\_\_\_ August 21, 2010  
\_\_\_ September 18, 2010  
\_\_\_ October 16, 2010  
\_\_\_ November 20, 2010

**Please complete the following:**

**Name** \_\_\_\_\_

**Address** \_\_\_\_\_

**City/State/ZIP** \_\_\_\_\_

**Phone** \_\_\_\_\_

Detach this form and mail it and a check for \$45.00 (or see fee structure) to:

**SCORE**  
**271 W. 3<sup>rd</sup> St., Suite 2500**  
**Wichita, KS 67202-1212**